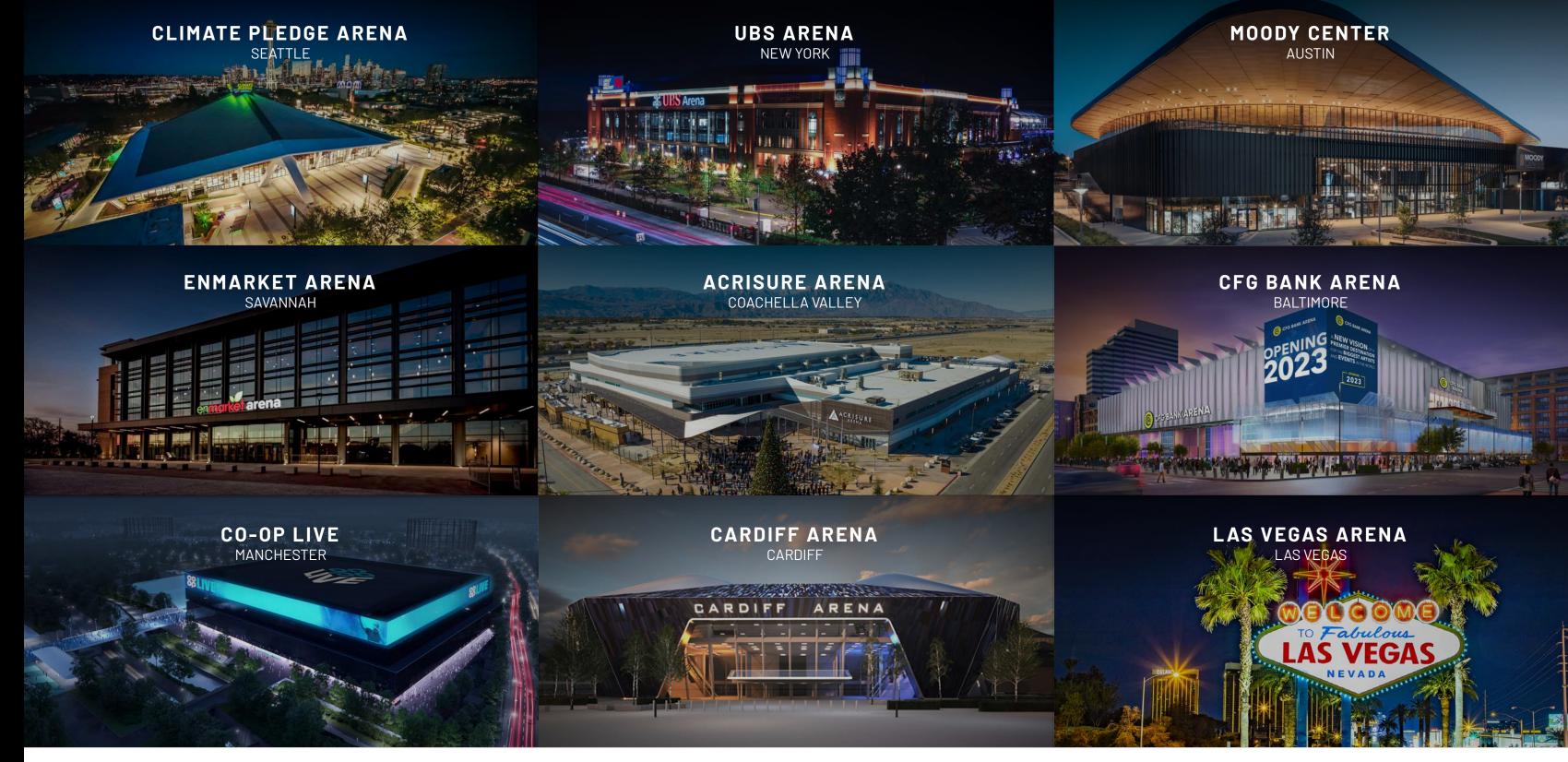
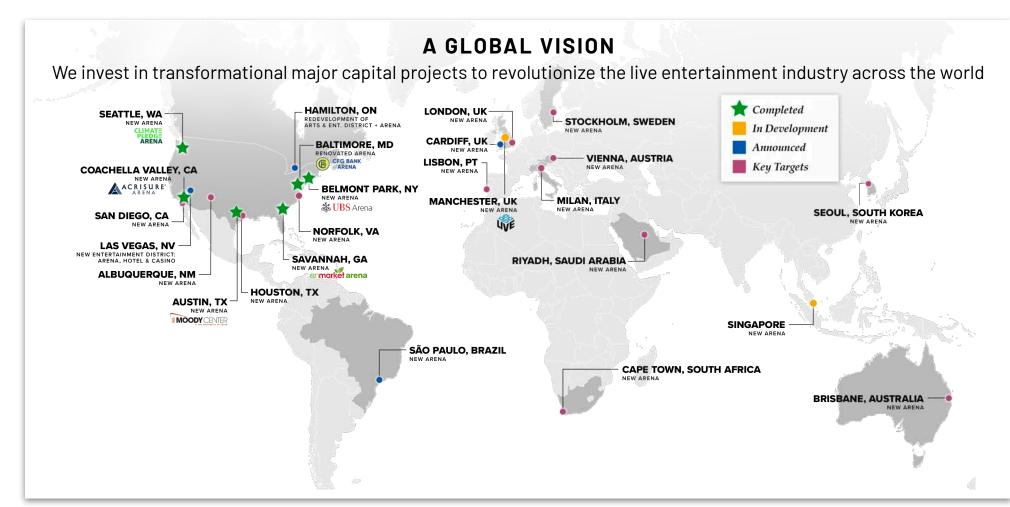


ABOUT OAK VIEW GROUP

# THE LARGEST DEVELOPER OF SPORT & ENTERTAINMENT FACILITIES IN THE WORLD

Led by industry innovators in Tim Leiweke and Irving Azoff, our purpose at OVG is to be a positive disruption to business as usual in sports and entertainment.









OVG'S NEWEST ENDEAVOR

## PLANTING ROOTS IN THE HEART OF THE VALLEY

As the leader in the live entertainment and hospitality space, OVG is redefining the fan experience by building the next generation of venues for flourishing communities such as Tempe.





### THE SILICON DESERT

## A HUB FOR INNOVATION AND DEVELOPMENT

The Greater Phoenix area — and Tempe in particular — has established a diversified and booming tech ecosystem home to both startups and Fortune 500 companies, with roughly 8,000 tech companies and 195,000 tech employees generating an estimated \$27.4B in direct economic impact.<sup>1</sup>

### MAJOR COMPANIES IN GREATER PHOENIX AREA





THE NOVUS INNOVATION CORRIDOR

## A PLACE FOR WORK, PLAY, AND LIVE ENTERTAINMENT

The 355-acre, \$750M mixed-use development located on ASU's flagship Tempe campus will add 34K new jobs and 5,400 new residents upon completion.





### MULLETT ARENA

## AN OASIS IN THE DESERT

The new **5,000-seat venue** and adjoining Mountain America Community Iceplex will provide the community with marquee sport and entertainment events and draw **750,000+ visitors annually**.





Mullett Arena will be home to three of the most successful teams at the largest public university in the nation.



Arizona State University

te

ICE HOCKEY



WRESTLING



VOLLEYBALL

3M UN DEVIL

SUN DEVIL FANS IN U.S.

#1

LARGEST PUBLIC UNIVERSITY IN THE U.S.

141K ENROLLED STUDENTS ONLY NCAA DIVISION I PROGRAM IN WESTERN U.S.

3RD

NEWEST NCAA DIV. I PROGRAM

#

FASTEST STARTUP PROGRAM
TO QUALIFY FOR NCAA TOURNEY

#12

CURRENT TEAM RANKING

**4**TH

PLACE FINISH AT 2022 NCAA CHAMPIONSHIPS

8

OLYMPIANS IN PROGRAM HISTORY

CONSECUTIVE YEARS
WITH TOP 25 ATTENDANCE

#1

ASU LED PAC-12 IN DIGS FOR 2022 SEASON

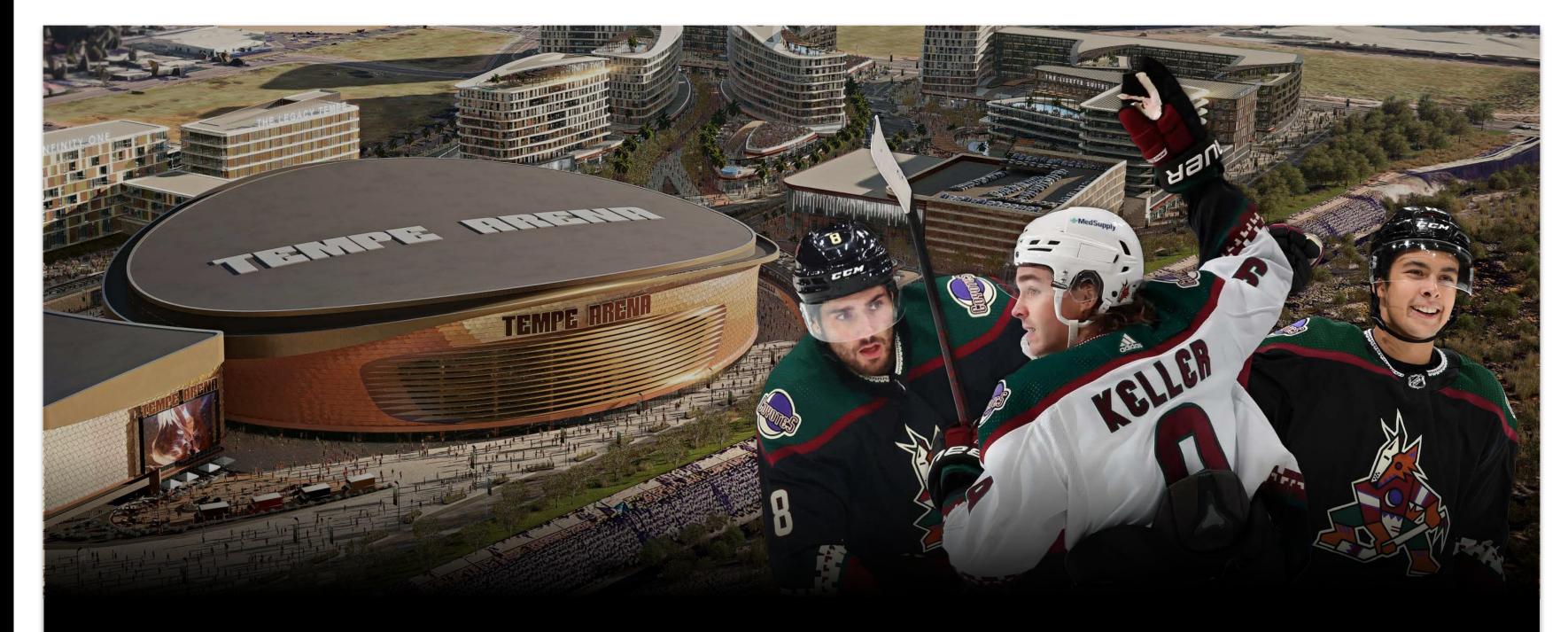
1ST

SEASON FOR NEW HEAD COACH JJ VAN NIEL IN 2023





Demand is through the roof for the most intimate experience in U.S. pro sports, as the NHL is playing at Mullett Arena for at least three seasons while the Coyotes work toward securing a longterm home in Tempe.



### A BRIGHT FUTURE

With a promising core of **elite young players** and plans for a transformative new arena in Tempe, the Arizona Coyotes are building sustainable success on and off the ice. The organization is negotiating a deal with the city of Tempe to develop a **privately-financed \$1.7B entertainment district**, arena, and practice facility two miles west of Mullett Arena.

THE COYOTES WAY
CORPORATE PILLARS





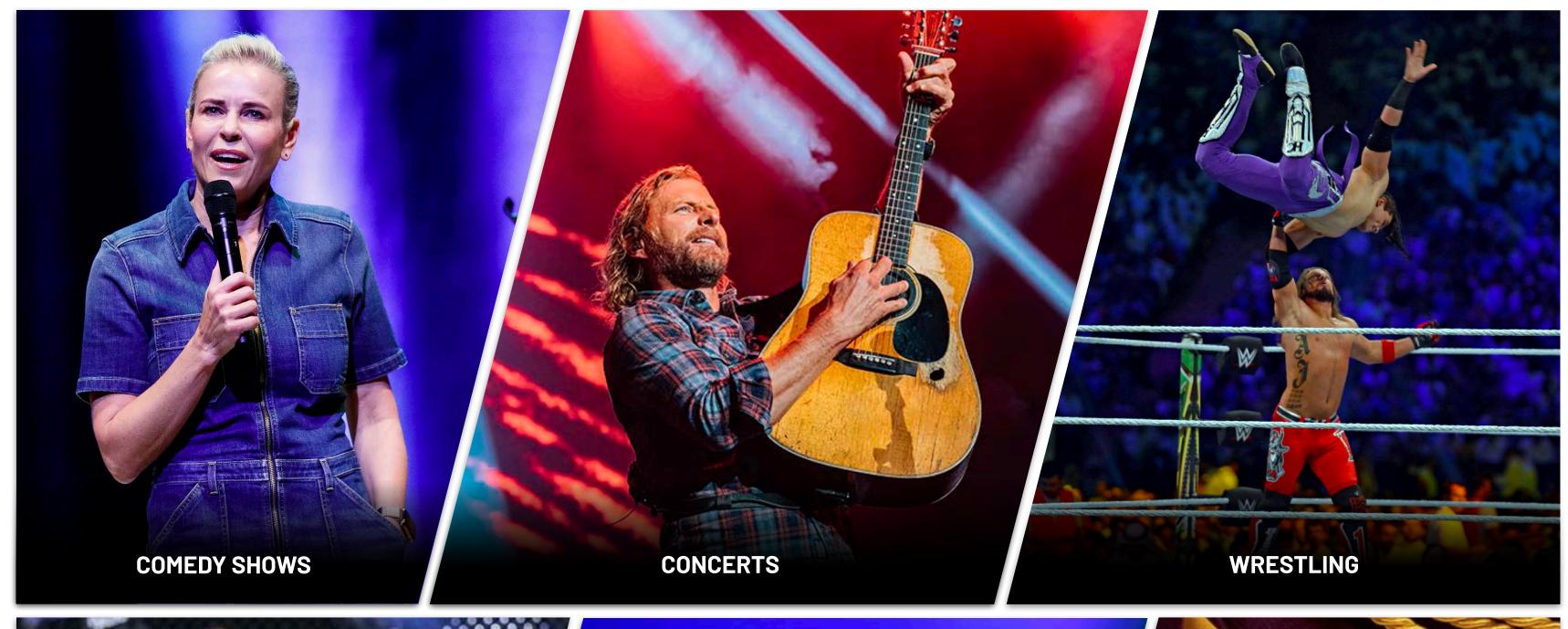








In addition to hosting two anchor tenants, Mullett Arena will have a wide variety of live entertainment events, from concerts to family shows to community gatherings.









The desert community will welcome the opportunity to beat the heat at an NHL-regulation ice rink attached to the arena that is open year-round and is expected to draw over 250,000 visitors annually.









# 100+ ESTIMATED TICKETED EVENTS ANNUALLY

### ANCHOR TENANTS

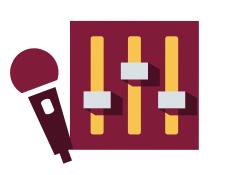
## **CORNER THE MARKET** FOR HOCKEY & MORE

Mullett Arena will own hockey in the desert, while also attracting a diverse audience as a destination for live events.





**CONCERTS** 



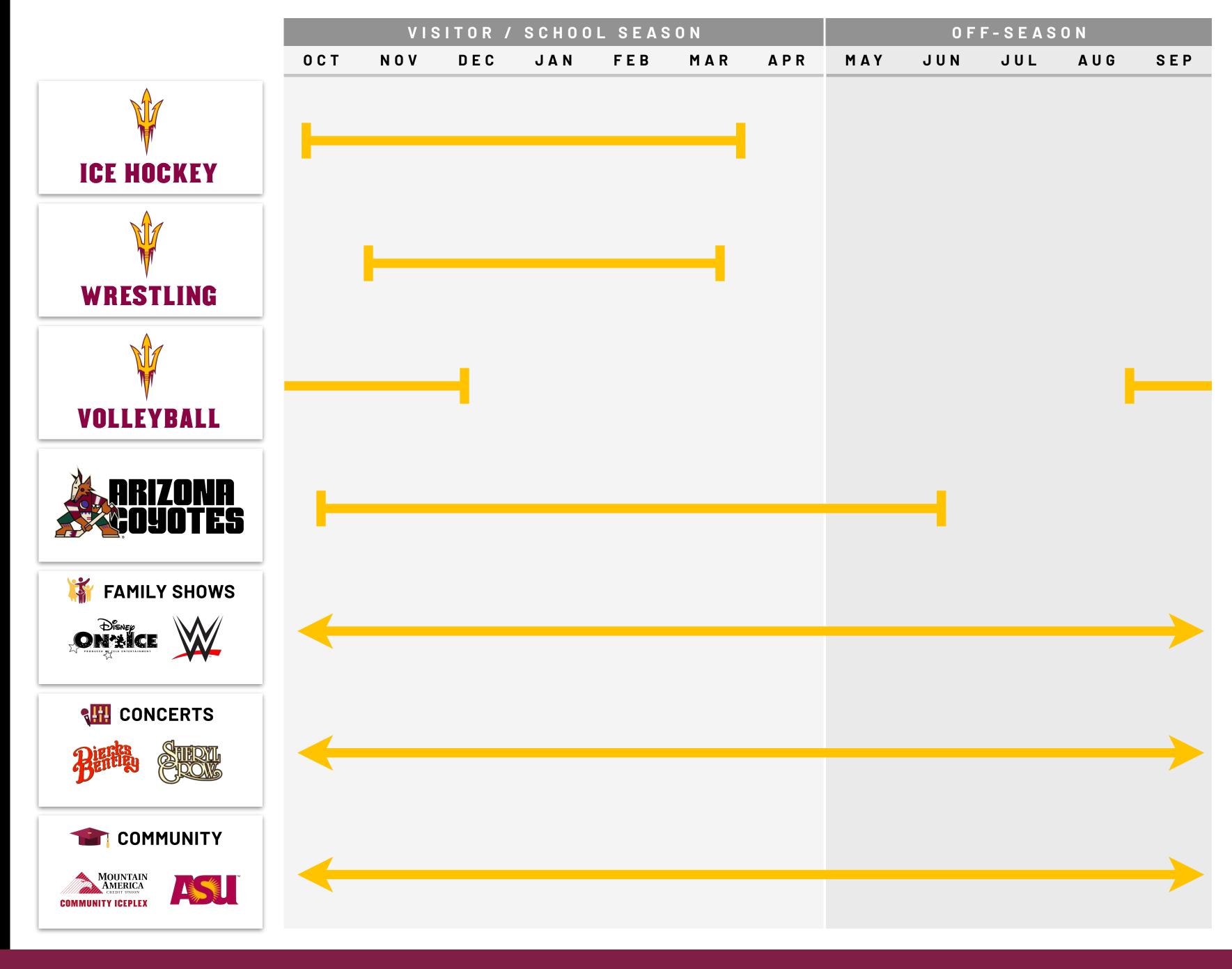




### SAMPLE CALENDAR

## YEAR-ROUND PROGRAMMING

Between Sun Devil Athletics, Arizona Coyotes, family shows, concerts, and community events, Mullett Arena will be a hotbed for live entertainment throughout the year.





### TARGET PERSONAS

## REACH AN **ASSORTED AUDIENCE**

With its multitude of event offerings, Mullett Arena will attract a diverse, yet specialized audience of hockey fans, snowbirds, tech bros, and students, to name a few.

## JEFF

PROUD ASU ALUM AND **HOCKEY DIE-HARD** 

## RYAN

**AFFLUENT SNOWBIRD FLIES SOUTH IN WINTER** 

## MATT

YOUNG ADULT IN TECH **SEEKING A NIGHT OUT** 

## MAC

**ASU STUDENT INVOLVED IN CAMPUS LIFE** 

## 1.5M +

Arizona residents play, closely follow/watch, or consider ice hockey one of their top interests.1

## 200K+

Arizona residents support the Arizona Coyotes and consider the NHL one of their top interests.1

## 270K+

Members of the ASU Alumni Association live and work in Maricopa County.<sup>2</sup>

### **JEFF WILL PRIMARILY ATTEND**





Maricopa County has more second homes than anywhere else in the country.<sup>3</sup>

Maricopa County saw the nation's most dramatic price growth\* in both rental (+33%) and sales prices (+25%).<sup>3</sup>

## **TOP 10**

Scottsdale (11%), Mesa (8%), and Surprise (8%) all rank top 10† in second homes as a percentage of total.4





## 20%

Tempe has a robust tech sector — about 20% of jobs and companies in the city are tech-related.<sup>5</sup>

### +35%

The professional, scientific, & technical services industry in Maricopa County is projected to grow 35% this decade.6

Maricopa County is projected to have the second-fastest population growth of 20-34 year olds (+7.2%) in the U.S.<sup>7</sup>

**MATT WILL PRIMARILY ATTEND** 

## 55K

Students are enrolled at the ASU Tempe campus and 135K are enrolled across all four campuses and online.<sup>2</sup>

## 46%

The Fall 2021 incoming class was the most diverse ever with 46% coming from minority backgrounds.<sup>2</sup>

### 942

The student section at ASU MPA has 942 seats reserved for every event, accounting for nearly one-fifth of visitors.

### **MAC WILL PRIMARILY ATTEND**





**RYAN WILL PRIMARILY ATTEND** 



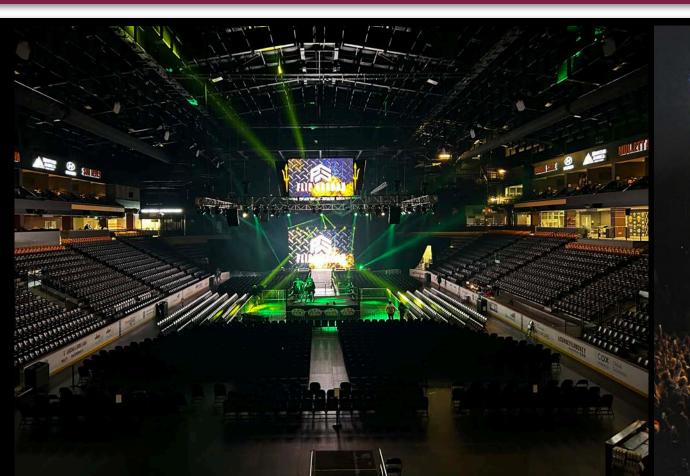




## ARENA TOUR

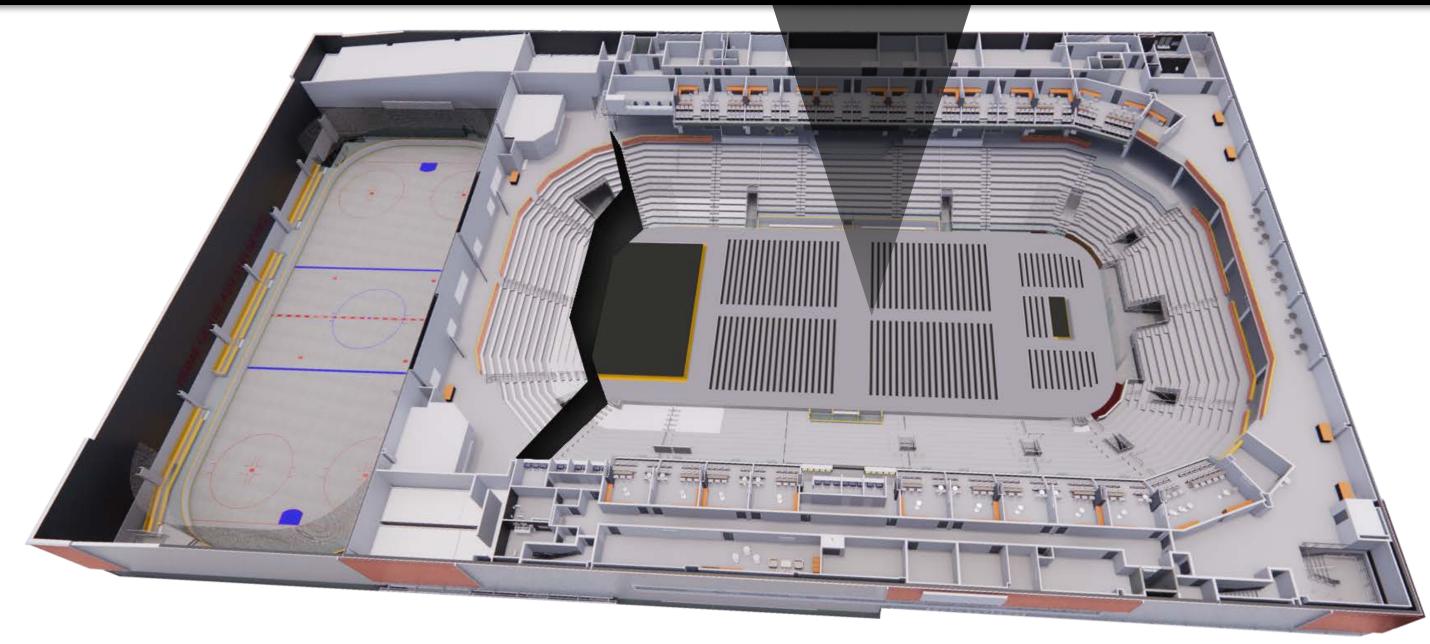
## SPECIAL EVENTS CONFIGURATIONS

The arena can expand to **6,400** capacity with **1,600 floor seats** during concerts.

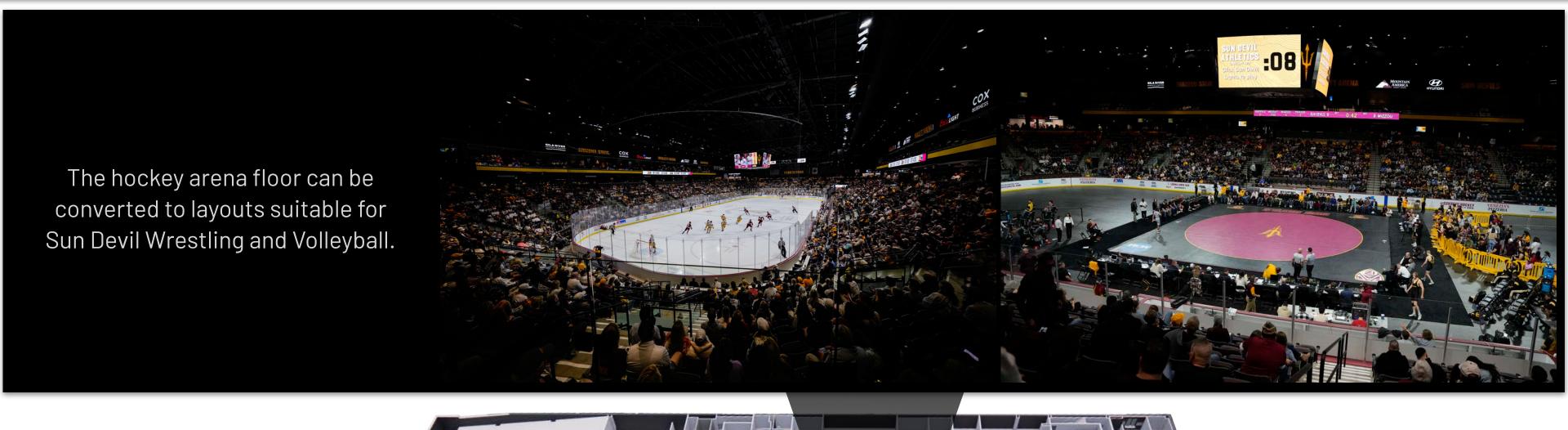


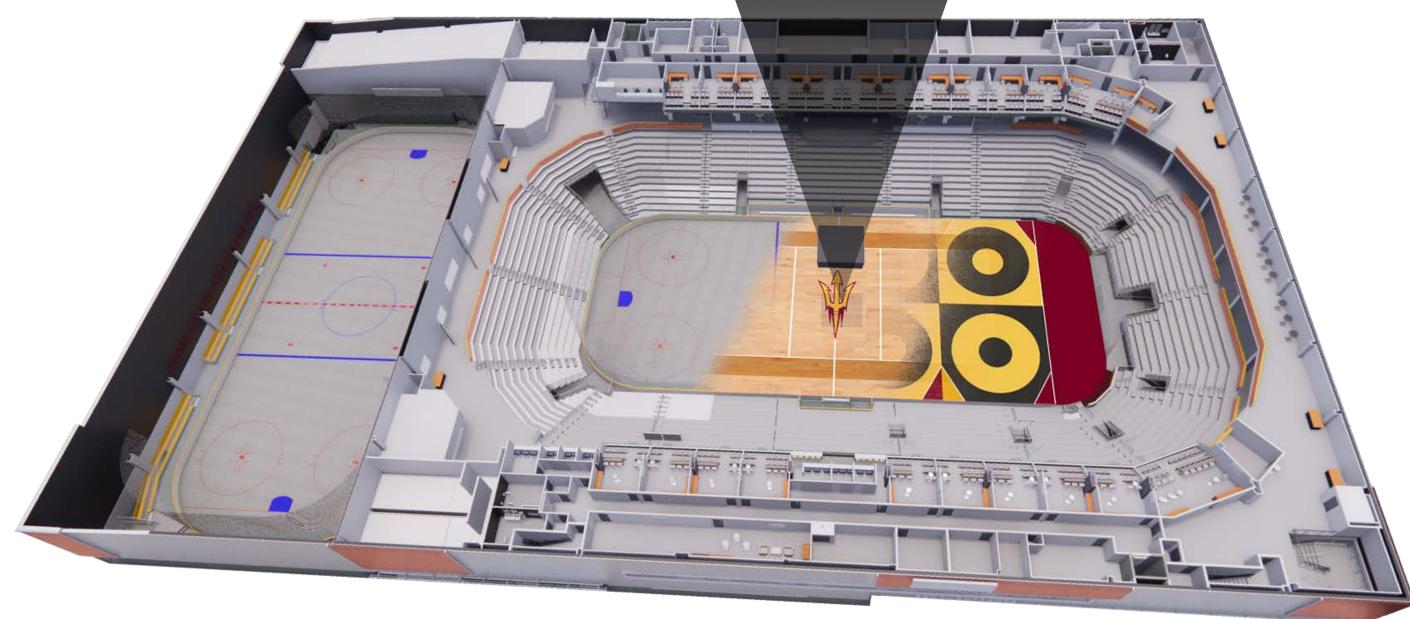






## SUN DEVIL ATHLETICS

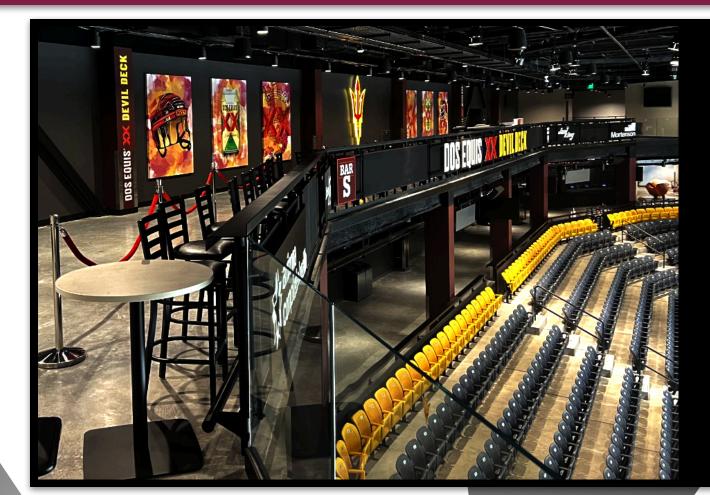




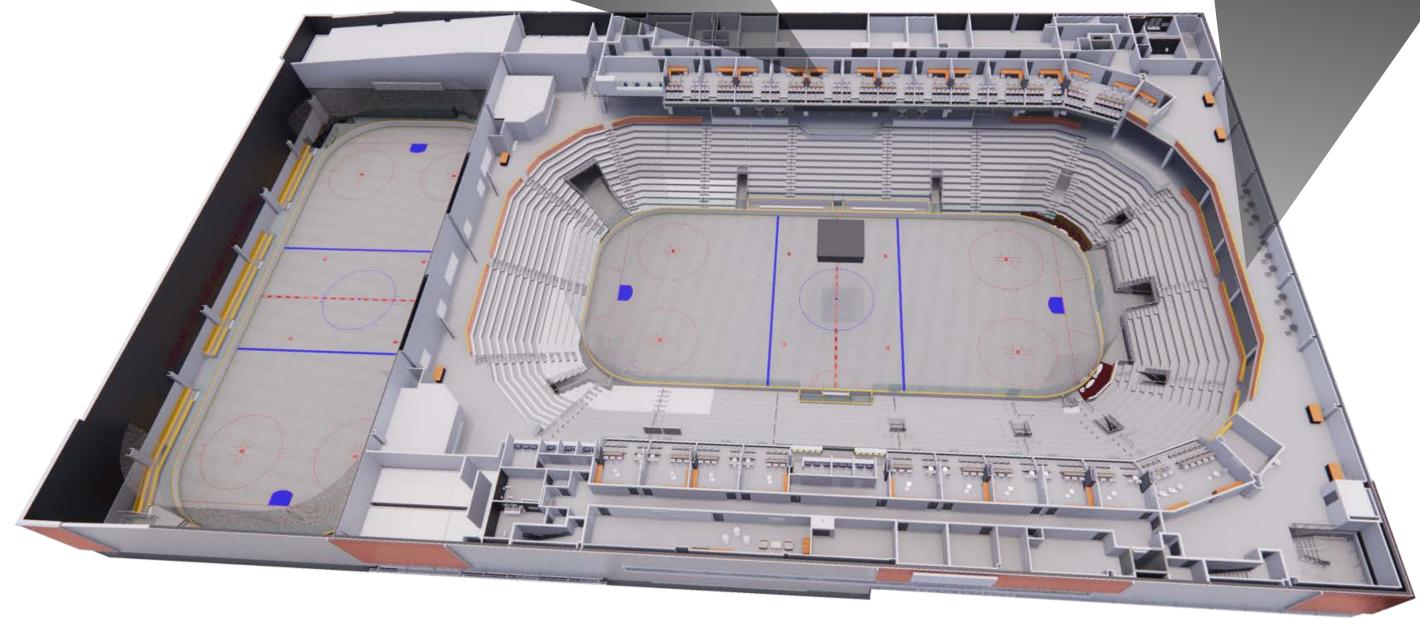
## PREMIUM SPACES

The Coors Light Club Chill is a space tailored to accommodate large groups of people. Equipped with a sprawling buffet counter and bar, the club has a banquet/seated capacity of 150, theater capacity of 250, and standing capacity of 450.





The **Dos Equis Devil Deck** is located on the third floor along the east side of the arena. It is a platform that bookends our two suite banks with an open air, unobstructed view of the entire arena. Ideal for private groups up to 200 for seated, 300 theater, or 500 standing.

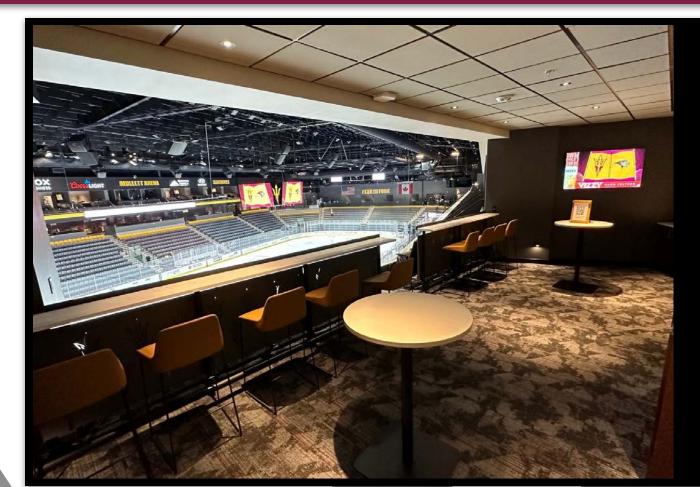




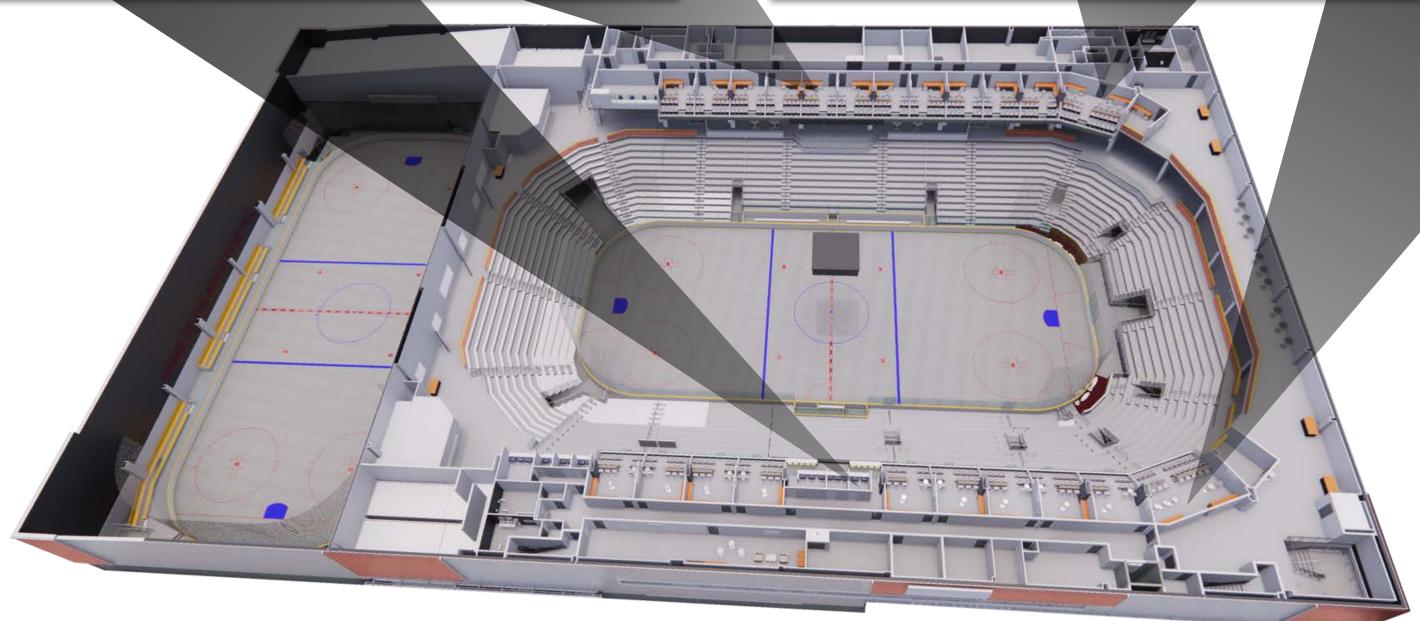
## CORPORATE ENTERTAINMENT

Mullett Arena holds 20 **premium suites** that have a capacity of up to
17 people and are designed to offer
upscale amenities, perfect for
hosting your A-list guests.





There are two **group suites** that are capable of seating up to 29 people. These impeccable spaces are ideal for catering to current clients, potential partners, or employees.

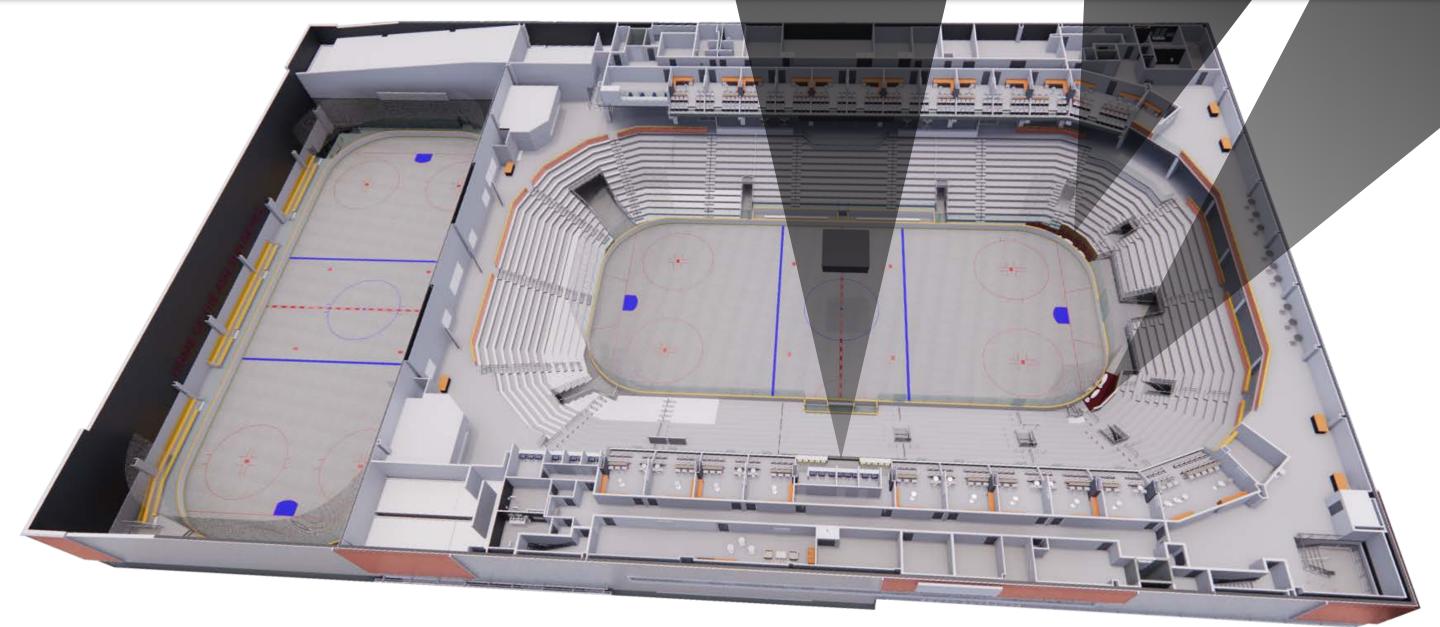


## LOGE BOXES

Our venue has 10 loge boxes
located on the concourse level and
five rink-side boxes that present
the ultimate fan experience. Both
locations come with dedicated
attendants to provide first class
service. Each loge box includes
four plush seats.





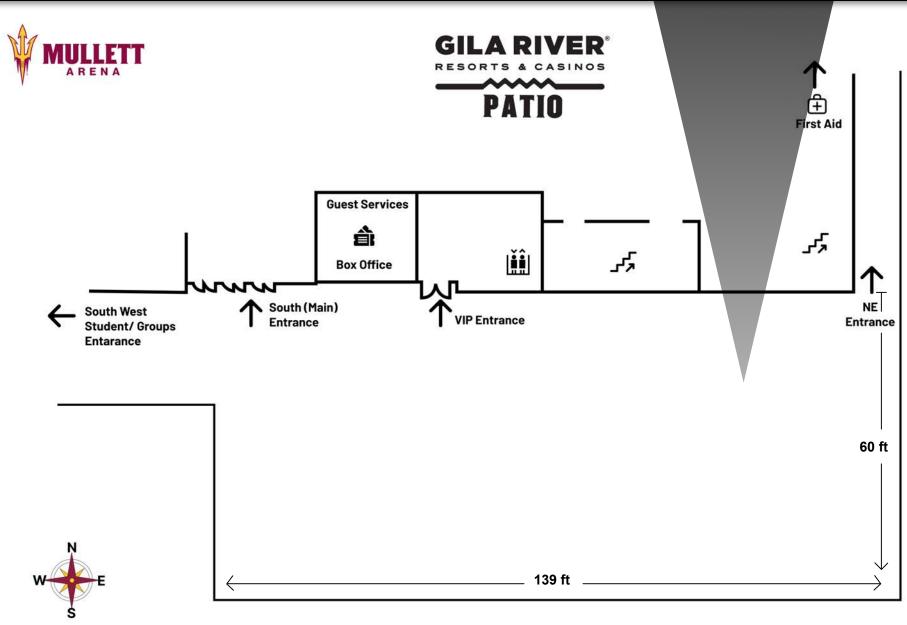


## GILA RIVER RESORTS & CASINOS PATIO

The Gila River Resorts & Casinos

Patio is the concrete pad in front of our venue, situated between the Box Office and the Sun Devil Track & Field grandstands.





## OVG HOSPITALITY

caterer for the Mullett Arena, providing award-winning food services and delivering the best accommodations to the venue's guests. Our team of esteemed professionals have the background and experience to successfully manage events of any size or complexity.





## ARENA AMENITIES

Mullett Arena features six locations throughout the venue to grab something to eat or drink, including but not limited to:

Sparky's Hot Spot

for concession staples

Shaq's Big Chicken

delivering bold flavors

Venezia's New York Style Pizzeria

satisfying everyone's pizza cravings

Cold Beers & Cheeseburgers

quenching thirsts while fulfilling appetites

The Mullett is a full-service venue for events with a wide range of equipment and furniture that can be utilized. For any needs outside of our inventory, we can provide contact information for great local vendors!













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